# SYSTEM AND METHOD FOR COMPUTER ANALYSIS OF COMPUTER GENERATED COMMUNICATIONS TO PRODUCE INDICATIONS AND WARNING OF DANGEROUS BEHAVIOR

#### BACKGROUND OF THE INVENTION

#### Field of the Invention

[0001] The present invention relates to systems and methods for analyzing computer generated communications.

#### Description of the Prior Art

[0002] Psychological profiling algorithms have been developed based upon the work of Weintraub. Weintraub has identified 14 critical speech categories, set forth in Fig. 1, which are believed by psychologists to reflect the operation of psychological coping mechanisms or defenses. Weintraub's opinion is that the distribution of these variables indicate the distribution of defenses in an individual and provides insight into the individual's psychological state or personality. Weintraub's and his colleague's original research dates from 1964.

[0003] This original research demonstrated differences in the distribution of these categories of speech as used by normal persons and persons with different forms of psychopathology, including depression, impulsiveness, delusions and compulsiveness. Weintraub profiled and compared political leaders, such as participants in Watergate in 1981. In 1989, he extended his methodology for leadership profiling to the

assessment and comparison of U.S. Presidents, including Eisenhower, Kennedy, Johnson, Nixon, Ford, Carter and Reagan.

[0004] Over the past 35 years, Weintraub's algorithms have also been used to analyze the speech and written products of leaders to develop in-depth psychological profiles of these individuals and comparisons between them. Weintraub has also discussed providing computerized portions of his algorithms to expedite the analytical process.

[0005] However, Weintraub's algorithms are not known by the public to have been applied to the evaluations of changes in an individual's psychological state over time; the communications of normal employees in the workplace; to computer generated communications, e.g. email and chat; generating a warning of a potentially dangerous change in an individual's psychological state; or self-monitoring of psychological state.

[0006] The Weintraub algorithms quantify the number of words in the above-referenced speech categories of Fig. 1. The total word count for each category may be multiplied by a corrective figure which is obtained by dividing 1,000 by the number of words in the sample and rounding off to three decimal places to provide a normalized basis for comparison.

[0007] The Weintraub algorithms may be used to profile the following psychological states:

[0008] 1. Indicators of Anger-Increases in the number of:

words;

- personal references;
- negatives;
- evaluators;
- statements of feeling;
- direct references;
- rhetorical questions;
- interruptions;
- I; and
- We

Decreases in the number of:

- qualifiers; and
- retractors.

# [0009] 2. Indicators of Anxiety -

- -Increases in the number of:
- retractors;
- qualifiers;
- expressions of feeling;
- negatives; and
- explainers.

# [0010] 3. Indicators of Depression -

- decreased number of words
- increased I
- increased me
- increased negative key words
- increased direct references

- increased expressions of feeling key words
- increased evaluators
- increased adverbial intensifiers

# [0011] 4. Indicators of Emotional withdrawal-

- decreased number of words;
- decreased number of communications;
- decreased I score;
- decreased personal references;
- · decreased expressions of feelings; and
- decreased evaluators.

# [0012] 5. Indicators of Rigidity or lack of flexibility-

- decreased number of qualifiers;
- decreased number of retractors;
- decreased we's;
- increased I's;
- decreased explainers;
- increased evaluators; and
- increased adverbial intensifiers.

### [0013] 6. Indicators of Impulsiveness-

- increased retractors and
- increased expressions of feeling.

# [0014] 7. Indicators of Emotional instability-

- increased I-to-We ratio;
- increased adverbial intensifiers
- increased direct references
- increased expression of feelings
- increased evaluators.

[0015] Score Interpretations of Weintraub's psychological profiling algorithms have been suggested as follows:

# [0016] 1. I scores:

- high I score--self-preoccupied
- moderate I--healthy ability to commit self in thought and action while maintaining degree of autonomy;
- low I--avoidance of candor, intimacy, commitment.

#### [0017] 2. We scores:

- moderate score--healthy capacity to recognize and collaborate with others
- high we + low I--avoidance of intimacy and commitment.

#### [0018] 3. Me:

high use reflects dependence and passivity.

#### [0019] 4. Negatives:

 high scores associated with stubbornness, oppositionality, anger, sue of denial as defense mechanism.

# [0020] 5. Qualifiers

- low score--dogmatism--over-certainty, rigidity.
- high score--lack of decisiveness, avoidance of commitment
- very high score--anxiety

# [0021] 6. Retractors

- high score--difficulty adhering to previous decisions, impulsiveness
- moderate--mature capacity to reconsider, flexibility, openness to new possibility.
- very low--dogmatism, rigidity.

#### [0022] 7. Direct References

- high scores--difficulty with correspondence or conversation, seeking to distract or manipulate
- low or absent--shyness, aloofness, anxiety

#### [0023] 8. Explainers

- high--use of rationalization
- low or absent--dogmatism, rigidity

# [0024] 9. Expressions of Feeling

- low score--aloofness, hesitant to share feelings, trust
- high score--insincere, histrionic

#### [0025] 10. Evaluators

- high scores--severe or troubled conscience, psychopathology, anger, dogmatism, rigidity
- Low scores--fear of intimacy, lack of commitment

- [0026] 11. Adverbial Intensifiers
  - high scores indicate histrionic personality, exaggeration, rigidity, judgmental
- [0027] 12. Rhetorical Questions--increase anger and an effort to control the dialogue
- [0028] 13. Interruptions--increased anger and an effort to dominate
- [0029] The specialized composite scores with relevance for personal relationships, organizational behavior and leadership include remain unpublished but include:
  - emotionally controlled--low anxiety and depression scores
  - sensitivity to criticism--high negatives + high explainers + high I + me.
  - accommodating versus rivalrous-low to moderate negatives and moderate to high retractors
  - · oppositional-high negatives score.
  - controlling in relationships--low score on negatives, feelings, evaluators, and qualifiers.
  - passive vs. active--high me score.
  - planner vs. reactor--high I+we: me ratio.
  - decisiveness--low to moderate qualifiers.
  - unrealistic--high negatives.
  - high need for others--high we.
  - high need for achievement--high I+We, low me, low qualifiers.
  - dependent-high me plus high evaluators, negatives, feelings.
  - well organized--high I+we, low me, low qualifiers, low evaluators, ow feelings, low negatives.
  - narcissistic--high negatives + high explainers + high evaluators, high I, low qualifiers.

- obsessive--high evaluators + high negatives + low retractors, low me, low qualifiers, low feelings
- paranoid--high negatives, high explainers, low retractors.
- loner vs. team player--high I, low we or I:We.

[0030] Beginning in the late 1950's, Gottschalk demonstrated that the arousal associated with psychological events plays an important role in the occurrence of epileptic seizures in children and later (1955) in adults. While working at the National Institute of Mental Health, Gottschalk and his colleagues explored differences in the effects of different forms of stimulation on speech variables, such as rate, frequency, duration of pauses, grammatical categories and parts of speech (Gottschalk and Hambridge, 1955). Later, Gottschalk and his colleagues examined differences in speech between psychotic and non-psychotic patients (Gottschalk, Glessner and Hambridge, 1957). In 1958, Gottschalk conducted a time series analysis of the verbal behavior of a single psychoanalytic patient to determine any possible effects of the therapy (Hambridge and Gottschalk, 1958).

[0031] In the 1960's, Gottschalk worked with Dr. Golding Glenser at the University of Cincinnati. This work identified variations in the use of parts of speech by normal individuals according to gender and intelligence (for example, Gleser, Gottschalk and John 1959; Gottschalk and Gleser, 1964).

Gottshalk and Gleser (1960) also used their content analysis method to distinguish genuine from pseudo-suicide notes. By

the end of the 1960's, Gotschalk and his colleagues added new complexity to their content analysis method by moving from the analysis of individual words to more complex phrases. In 1969, Gottshalk and Gleser described a method for determining an individual's psychological state (anxiety, hostility, alienation, and disorganization) from brief samples of speech (Gottshalk and Gleser 1969). Gottschalk, Wingate and Glesner (1969), have described their content analysis scales in a scoring manual. Since 1969, Gottschalk and colleagues have applied their methods to the study of medical conditions, medications, treatment, and psychological conditions on children and adolescents and adults. This work has been summarized in Gottschalk (1995).

[0032] Gottshalk and his colleagues have computerized their content analytical scales in order to make them more efficient and more widely available to other researchers.

These efforts are also described in Gottschalk (1995, pgs. 157-160).

[0033] Gottschalk and his colleagues have produced a content analytical system that can detect emotional states and changes in emotional states in individuals as a result of a wide range of psychological and medical conditions and treatments. The have also measured changes in these states in individuals over time and designed a computerized version of the system.

[0034] However, Gottschalk and his colleagues have not utilized their algorithms regarding communications of normal

employees in the work place, computer generated communications, e.g. email and chat, the generation of a warning of a potentially dangerous change in an individual's psychological state or self-monitoring of a psychological state.

[0035] Margaret Hermann, over the last 25 years, has used content analysis for psychological profiling. In 1977, Herman (with Thomas Milburn) edited an academic collection entitled "A Psychological Examination of Political Leaders", (New York Free Press 1977). This text brought together the work of psychologists and political scientists interested in the remote assessment of leadership characteristics utilizing content analysis of the leader's speech and writings. It also contains chapters by political-psychological profilers on the history and different approaches to political psychological content analysis, including Value Analysis (White 1951), Evaluation Assertion Analysis (Osgood 1959), the Psychologic (Shneidman 1961, 1963), General Inquirer (Stone, Dunphy, Smith and Ogilvie 1966), and Mode of Imagery (Winter 1973). Hermann, in 1977, in a chapter entitled, "Vocal Behavior of Negotiators in Periods of High and Low Stress: the 1965-1966 New York City Transit Negotiations," described a content analytical system that analyzed the psychological state of political leaders involved over a time and in different stress states. The collection of content analytical measures drew on the previous work of psychologists, political scientists and others interested in the assessment of emotional states and their changes over time. In another chapter in the same text, she described three

content analysis systems designed to assess a leader's beliefs, motives, decision-making and interpersonal style as it might affect their attitude toward foreign aid. These personal characteristics included optimism, cognitive complexity, and humanitarian ideology. The results of the study related variation in these characteristics to the policy positions taken by the leaders examined. Both Herman and her colleagues have refined and expanded the number of personal characteristics derived from content analysis of a leader's speeches or interviews and detailed their effects on a leader's foreign policy orientation and likely political behavior. The personal characteristics of nationalism, belief in one's ability to control events, need for power, need for affiliation, conceptual complexity, self-confidence, distrust of others, and task orientation, have been applied to over 100 domestic and foreign political leaders, including heads of states and leaders of revolutionary and terrorist organizations.

[0036] Hermann uses scores obtained on a leader for each of the aforementioned eight personal characteristics and uses them to classify the leader in terms of six possible foreign policy orientations, including expansionist, active independent, influential, opportunist, mediator and developmental. Each of the orientation types can be expected to differ in world view, political style, decision-making process manner of dealing with political rivals, and in view of foreign policy.

[0037] Hermann has designed computerized approaches to her content analytical system. However, complexity of coding required to produce measures for many of the characteristics have limited validity and reliability of the resultant automated process.

[0038] In summary, Hermann has designed a content analysis system to assess the motives, beliefs, decision-making and interpersonal style of political leaders. She has applied this system to the in-depth profiling of subjects, comparison with other leaders, and the assessment of the dynamics of leadership groups determined by member differences. She has also used the system to analyze a leader's reaction to distress.

[0039] However, Herman has not applied her system to the communications of normal employees in the work place, computer generated communications, e.g. email and chat; the task of generating a warning of a potentially dangerous change in an individual's psychological state; or self-monitoring of a psychological state.

[0040] Another measure of psychological state is described in Mehrabian and Wiener (1966) which is identified herein as "Psychological Distance". Psychological distance is an emotional state expressed by the speaker toward a target, individual or group. Because the speaker normally unconsciously selects the semantic structures used to calculate psychological distance, it is an excellent measure of "covert" attitude. When a speaker's covert attitude, as measured by

psychological distances, is compared with overt content of a speaker's remarks (the number of negative, positive or neutral words associated with the name of an individual or group), it becomes a reliable measure of deception or bluffing. For example, if the overt attitude toward the person or group is positive and the covert attitude is negative, this is an indicator of deception. If the covert attitude towards the group or individual is more positive than the overt attitude, this is an indicator of bluffing.

[0041] Psychological distance is scored according to the following guidelines. First, each reference by the speaker to the target is identified. Second, the word structures around the reference to the target are evaluated for the presence or absence of each of the nine conditions below. Third, for each time one of these nine conditions is present, a single score is received. Fourth, for each communication, an average psychological distance score is constructed by taking the number of references to the target divided by the number of points received in the communication across all references to the target. This score is usually between one and nine with the higher score indicating the presence of greater hostility or psychological distance.

[0042]

Psychological Distance Coding Guideline

[0043] 1. <u>Spatial</u>: the communicator refers to the object of communication using demonstrative pronouns such as

"that" or "those." E.g. "those people need help" versus "these people need help."

- [0044] 2. <u>Temporal</u>: the communicator's relationship with the object of communication is either temporally past or future. E.g., "X has been showing me his house" versus "X is showing me his house."
- [0045] 3. <u>Passivity</u>: the relationship between the communicator and the object of communication is imposed on either or both of them. E.g., "I have to see X" versus "I want to see X."
- [0046] 4. <u>Unilaterally</u>: the relationship between communicator and the object of communication is not mutually determined. E.g., "I am dancing with X" versus "X and I are dancing."
- [0047] 5. <u>Possibility</u>: the relationship between the communicator and the object of communication is possible rather than actual. E.g., "I could see X" versus "I want to see X."
- [0048] 6. Part (of Communicator): only a part, aspect, or characteristic of the communicator is involved in the relationship with the object of communication. E.g., "My thoughts are about X" versus "I am thinking of X."

- [0049] 7. Object (Part of Object): only a part, aspect, or characteristic of the object of communication is involved in the relationship with the communicator. E.g., "I am concerned about X's future" versus "I am concerned about X."
- [0050] 8. Class (of Communicator): a group of people who include the communicator is related to the object of communication. E.g., "X came to visit us" versus "X came to visit me."
- [0051] 9. Class (of Object): the object of communication is related to as a group of objects, which includes the object of communication, e.g., "I visited X and his wife" versus "I visited X."
- [0052] In December 1999, at pages 43-44, in Security Management, it was stated:

"The [inventor's] firm, has developed psycholinguistic measures sensitive to changes in an employee's psychological state indicative of increased risk. In the case of the employee who abruptly changes tone in his email messages, post hoc use of these measures detected both the employee's initial disgruntlement and the contrast between his overt and covert activities. Had these automated measures been monitored by security, this incident might have been prevented".

[0053] Figs. 2-5 illustrate slides presented by the inventor at conferences on May 12, 1999, June 17, 1999, July 28, 1999, and October 20, 1999 to persons involved with the security industry which analyzed the electronic mail messages of an actual perpetrator of a computer crime. The

mean prior values of the number of "negatives", as illustrated in Fig. 2, the number of "evaluators" as illustrated in Fig. 3, the "number of words per email", as illustrated in Fig. 4, and the "number of alert phrases" as illustrated in Fig. 5 were compared to the values obtained from analysis of an electronic mail message prior to and associated with the crime in question. The increase over the mean values was discussed as indicating the risk of the criminal activity in question. The slides of Figs. 2-5 represent the inventor's analytical analysis after the crime occurred of emails of the perpetrator of the crime in question and were not produced at the time of the crime or at the time of the conferences by the present invention.

[0054] Fig. 6 illustrates a slide presented by the inventor at the aforementioned conferences analyzing continued covert hostility versus psychological distance over time. As time passed, the criminal whose activities are analyzed above in Figs. 2-5, deceived his supervisor with "charming pleasantries" as the attack was prepared. Prior art email screening techniques would also have been deceived by the activities of the criminal. As is shown in Fig. 6, a continued high degree of psychological distance was exhibited in emails after the plan of the attack was occurring. This graph was produced by the analytical analysis of the author, was not produced by an analysis of the criminal's activity as events unfolded and was not produced with the present invention.

[0055] Fig. 7 illustrates another slide provided by the inventor at the aforementioned conferences illustrating indicators of psychological distance versus overt attitude consistent with deception. Again, as is seen, the aforementioned conduct of the prior art of Figs. 2-6 show a drop in overt hostility from three months to two weeks prior to the crime which deceived the criminal's supervisor while the analysis, as depicted in Fig. 6, shows a more or less constant continued covert hostility. The graph of Fig. 7 was produced by the inventor's analytical analysis and was not produced with the present invention.

[0056] Email-monitored software for the securities industry has been developed as a result of a SEC order that brokerage houses monitor their sales force for illegal sales practices. This software detects key words indicative of potential trading sales violations.

[0057] As a result of the increased employee use of information technology, non-psychological systems of employee monitoring have emerged which are designed to protect companies from employee misuse or other threats. These systems are operated by companies to monitor employee use of information technology to detect patterns involving unauthorized visits to internet sites; errors in the use of software requiring additional training; and visits by email or other communications to or from unauthorized sites within and external to the organization.

[0058] In addition, systems exist to detect occurrence of "keywords" indicative of possible violations of law (the above-referenced security industries practice) and regulations or the existence of possible security violations.

[0059] Other systems screen incoming and outgoing communications for the existence of dangerous viruses and/or other destructive content. However, none of these systems currently assess the psychological state of an employee to generate an indicator of risk.

#### SUMMARY OF THE INVENTION

[0060] The present invention is a method and system of computer analysis of computer generated communications which provides real time analysis and output communications to facilitate organizational and individual actions when a programmed and selectable psychological state of an author who originates or receives computer generated communications is detected to which a responsive action should be taken. As a result, corrective action to an individual's projected course of behavior or the content of a proposed computer generated communication can be taken to lessen or eliminate that behavior to enhance safety and the operation of an organization to which the author is affiliated or to provide the author or someone else with the ability to alter the effect a computer generated communication will have when transmitted.

[0061] At least one computer generated communication produced by or received by an author is collected; the

collected at least one computer generated communication is parsed to identify categories of information therein; and the categories of information are processed with at least one analysis to quantify at least one type of information in each category, such as specific words and word phrases which provide information about psychological state of the author and are sensitive indicators of the changes in the psychological state of the author. An output communication is generated when the quantification of at least one type of information for at least one category differs from a reference for the at least one category by at least a criteria involving a psychological state of the author in response to which it would be wise or beneficial to take a responsive action. The content of the output communication and the criteria are programmable to define when an action should be taken in response to the psychological state and a suggested action (a warning, counseling or otherwise) to be taken in response to the psychological state. A plurality of computer generated communications generated over a period of time may be collected, parsed and processed to generate the reference of the at least one type of information for each category. A more recent computer generated communication may be collected and parsed to quantify the at least one type of information therein for each category with the output communication being generated when a comparison of the reference based upon previous computer generated communications of the at least one category and the quantification of the current computer generated communication

for at least one category reveals a change which differs from the reference from the at least one category by the criteria.

[0062] The plurality of analysis may comprise a psychological profiling algorithm which provides an indication of psychological state of the author, at least one key word algorithm which processes any phrases and/or threatening acts to further identify a psychological state of the author and how the author may react to the identified psychological state and at least one message characteristicalgorithm which analyzes characteristics of the at least one computer generated communication to further identify a psychological state and/or at least one possible action of the author.

The output communication may be programmed to be varied in nature to address diverse applications of the invention. The programming of the content of the output communication and the actions to be taken permits users of the invention to customize the criteria for screening computer generated communications to detect those computer generated communications which the user deems important enough to provide a responsive action and further the nature of the action to be taken, such as a written warning or the invoking of psychological counseling, to minimize or eliminate disruptive or dangerous situations. For example, the output communication may be a warning with the programmed criteria for generating the warning being selected by a user. For example, the warning may be generated only if a significant quantification of words of at least one computer generated communication produced by or

received by the author fall within identified categories of information or a significant change over time occurs between an average, mean or other calculation or otherwise quantification of previous computer generated communications received or prepared by the author and a more recent computer generated communication is detected.

[0064] In response to detection of that action, a qualified professional may be automatically contacted by telephone, email or otherwise, and assigned to assess the psychological state of the author reflected in at least one computer generated communication. The professional may be given the option to review the data generated from the at least one computer generated communication, determine if a warning should be given, and to further conduct analysis of the change detected to determine the significance thereof. This may be done with or without actual review of the content of the message. If actual review of the data is required by the professional, access to the database storing the results of the quantification of the at least one type of information in each category of review may be provided online or otherwise.

[0065] User's of the invention will have options, including monitoring designated categories of employees, monitoring employees at risk or under suspension, and general monitoring.

[0066] For example, in organizations sensitive positions of trust exist where the employee has the capacity to significantly damage the organization. For example, system

administrators running a bank's on-line customer service operations or other information technology have the capacity to substantially damage the bank at will. Therefore, it is desirable that administrators having responsibility for critical business infrastructure be subject to higher levels of monitoring.

[0067] The invention permits the user to program the criteria involving a psychological state of the author and the content of the output communication. Different levels of monitoring accompanied with output communications designed specifically for the sensitivity of author's positions are selectable. For example, accountant's have different access to damage a company than technical support staff, such as IT professionals, which differences are reflected in the programming. Determination of the criteria when the content of computer generated communications exceeds the standard of review are also programmable.

[0068] Employees at risk or under suspension may include individuals on probation due to psychological or behavioral difficulties that do not yet merit removal from the workplace or individuals who are returning from leave or rehabilitation after removal due to these difficulties. This type of employee may include individuals under investigation for violation.

[0069] A self-monitoring embodiment uses the psychological profiling algorithms discussed above and below to produce graphics or tabular ratings of the content of a computer generated communication scoring for emotional tone.

Thereafter, the embodiment produces recommendations for corrective actions to change the emotional tone which permits the author to again use the psychological profiling algorithms on the changed computer generated communication to check for improvement in a desired (programmable) emotional scale.

[0070] A method of computer analysis of computer generated communications in accordance with the invention includes collecting at least one computer generated communication produced by or received by an author; parsing the collected at least one computer generated communication to identify categories of information therein; processing the categories of information with at least one analysis to quantify at least one type of information in each category; and generating an output communication when a difference between the quantification of at least one type of information for at least one category and a reference for the at least one category is detected involving a psychological state of the author to which a responsive action should be taken with content of the output communication and the at least one category being programmable to define a psychological state in response to which an action should be taken and what the action is to be taken in response to the defined psychological state. The method further may include a plurality of computer generated communications generated over a period of time which are collected, parsed and processed to generate the reference of the at least one type of information for each category; collecting, parsing and processing a more recent computer

generated communication to quantify the at least one type of information therein for each category; and generating the output communication when the difference between the reference of at least one category and the quantification of the current computer generated communication for at least one category is detected involving a psychological state of the author to which the responsive action should be taken. Only one computer generated communication may be collected, parsed and processed. The output communication may indicate that the author should be studied. One or more analyses may be used to process the categories of information with the analyses including one or more a psychological profiling algorithm which provides an indication of a psychological state of the author, at least one key word algorithm which processes any phrases and/or threatening acts to further identify a psychological state of the author and how the author may react to the identified psychological state and at least one message characteristicalgorithm which analyzes characteristics of the at least one computer generated communication to identify a psychological state and/or at least one possible action of the The at least one computer generated communication may be collected by an organization to which the author is affiliated; and the output communication may be present on a system of the organization and is directed to or from the organization. Each reference may be set by the organization. Only one computer generated communication may be collected by an organization to which the author is affiliated; and the

output communication may be directed to the organization and pertains to further action to be taken regarding the author. Each reference may be static and indicative that a psychological state of the author is of concern to the organization. The collected at least one computer generated communication may be email, chat from a chat room or website information collected from a website. The output communication may assess a risk posed by the author based upon the at least one computer generated communication produced or received by the author. The author may be affiliated with an organization; and the output communication may pertain to a course of action to be taken by the organization which collected the at least one computer generated communication authored or received by The output communication may be about the author; the author. and the output communication may be generated in response to processing of the reference for the at least one psychological profiling algorithm and the quantification produced by the psychological profiling algorithm, may be generated in response to processing of the reference for the at least one key word algorithm and the quantification produced by the at least one key word algorithm, or may be generated in response to a comparison of the reference for the at least one message characteristicalgorithm and the quantification produced by the at least one message characteristicalgorithm. The output communication may regard at least one of a psychological state of the author represented in the at least one computer generated communication and an investigation of the

psychological state of the author represented by the at least one computer generated communication. The at least one psychological profiling algorithm may quantify at least one of: words written in bold face, italics, - profanity or email symbols in an alert phrase. The at least one psychological profiling algorithm may quantify the following words, phrases, or subjects: I, we, me negatives, quantifiers, retractors, direct references, explainers, expressions of feeling, evaluators, adverbial intensifiers, rhetorical questions, interruptions, interrogatives and imperatives. The at least one psychological profiling algorithm produces an assessment of a psychological state of the author. The psychological state of the author may be at least one of anger, anxiety, depression, emotional withdrawal, lack of flexibility, impulsiveness and emotional stability. The at least one key word algorithm may provide an interpretation of the psychological state and/or risk of at least one of or a combination of the words, phrases and subjects represented by the at least one computer generated communication. least one key word algorithm may quantify phrases and/or threatening acts to identify a psychological state. phrases and/or threatening acts may involve at least one of anger, grief, threats, or accusations. The at least one key word algorithm may provide information regarding at least one employee attitude, actions toward individuals, at least one organization and at least one organizational interest. message characteristics algorithms of the at least one computer

generated communication may include at least one of the following information about the at least one computer generated communication: number of words, time of day, writing time, number of words per minute, recipient, spelling errors, grammatical errors, words per sentence, and communication rate in terms of at least one of a number of computer generated communications per hour or day. The output communication may be used to alter the at least one computer generated communication. In the self-monitoring version, the author may use the output communication to alter the at least one computer generated communication. The altering of the at least one computer generated communication may modify a psychological state reflected in the at least one computer generated communication in a manner desired by the author. The category involving psychological state may be a change in psychological state.

[0071] A system which provides computer analysis of computer generated communications in accordance with the invention includes a computer system having at least one processor, a database coupled to the at least one processor and an input which collects at least one computer generated communication produced by or received by an author; a parser, executed by the at least one processor, which parses the collected at least one computer generated communication to identify categories of information therein; the at least one processor performs at least one analysis of one of the categories of information to quantify at least one type of

information in each category which is stored in the database; and the at least one processor generates an output communication when a difference between the quantification of at least one type of information for at least one category and a reference for the at least one category is detected involving a psychological state of the author to which a responsive action should be taken with content of the output communication and the at least one category being programmable to define a psychological state in response to which an action should be taken and what the action is to be taken in response to the defined psychological state. The at least one analysis may be at least one algorithm. The at least one analysis may comprise at least one of a psychological profiling algorithm which provides an indication of a psychological state of the author, at least one key word algorithm which processes any phrases and/or threatening acts to further identify a psychological state of the author and how the author may react to the identified psychological state and at least one communication or message characteristic algorithm which analyzes the computer generated communication related to the psychological state and/or at least one possible action of the author. A plurality of analyses may be performed which are each algorithms; and the plurality of analyses may comprise a psychological profiling algorithm which provides an indication of a psychological state of the author, at least one key word algorithm which processes any phrases and/or threatening acts to further identify a psychological state of the author and how the author may react

to the identified psychological state and at least one message characteristicalgorithm which analyzes characteristics of the at least one computer generated communication to identify a psychological state and/or at least one possible action of the author. The output communication may be generated by the at least one processor by a report generator program which generates a report pertaining to the author. The input may be coupled to a communication system of an organization to which the author is affiliated and which collects the at least one computer generated communication produced or received by the one author; and the output communication may be directed to the organization indicating that at least one of an investigation and corrective action should be considered relative to the author. In the self-monitoring version, the output communication may be used to alter the at least one computer generated communication. The author may use the output communication to alter the at least one computer generated communication. The altering of the at least one computer generated communication may modify a psychological state reflected in the at least one computer generated communication in a manner desired by the author.

[0072]

#### BRIEF DESCRIPTION OF THE DRAWINGS

[0073] Fig. 1 illustrates the criteria utilized by Weintraub to identify and count the occurrence of words and word phrases to determine psychological states.

[0074] Figs. 2-7 illustrate slides presented by the inventor at conferences representing his analysis of electronic mail messages, after the occurrence of a crime, authored by the criminal before and during the time of the criminal activity.

[0075] Fig. 8 illustrates a block diagram of a first embodiment of a computer system in accordance with the present invention utilized to analyze computer generated communications to produce output communications, such as warnings to organizations or groups to which an author of computer generated communications is affiliated.

[0076] Fig. 9 illustrates a second embodiment of a computer system in accordance with the present invention used to analyze computer generated communications by the author thereof or another to provide recommended changes to the computer generated communications to alter the psychological state reflected therein before transmission thereof.

[0077] Fig. 10 illustrates a workflow associated with the first and second embodiments of Figs. 8 and 9.

[0078] Like parts are identified by like numbers throughout the drawings.

[0079]

### DESCRIPTION OF THE PREFERRED EMBODIMENTS

[0080] Fig. 8 illustrates a first embodiment 10 of a computer system in accordance with the present invention which is implemented in one or more processors 12 to detect, monitor and warn of the occurrence of psychological states, such as at

risk psychological states in computer generated communications of authors who transmit or receive computer generated communications, such as, but not limited to, email, chat, website content, etc. Computer generated communications have been recognized in the literature as having different characteristics than other forms of communication such as speech or publications. The first embodiment 10 is applicable to a wide range of applications involving group associations, such as companies, for whom an author of computer generated communications works or provides services. The at least one processor 12 is typically located on the site of the organization with whom the author, who transmits or receives computer generated communications, is affiliated but the invention is not limited thereto. The at least one processor 12 may be a server, PC or otherwise. The at least one processor 12 further may be a stand alone system or part of any existing system of a company which already monitors electronic mail and/or other computer generated communications. By combining the present invention with an existing system which monitors computer generated communications, parts of the existing system, such as a part which generates output communications and reports, may perform multiple tasks which lessens cost when compared to a stand alone system. A source of computer generated communications 14, which may be from any connection to the internet or diverse types of communication networks, or otherwise is a source of or destination of electronic mail, chat, web content, etc., which is analyzed by

the present invention. The invention applies the same analysis to computer generated communications which are transmitted or received by the author in association with the author's organization.

[0081] A group of software modules 16, 18, 20, 22, 24, 26 and 28 are executed by the at least one processor 12 as either part of a stand alone system or as part of an existing computer system containing at least one processor. These software modules implement the processes of the present invention and are fully programmable to define the criteria for conducting the analysis of the computer generated communications and the circumstances surrounding the generation of output communications and content thereof.

[0082] The group of software modules includes a parser module 16 which identifies and tabulates words and word phrases present in the at least one computer generated communication to or from source 14 to identify categories of information therein. The parser module 16 analyzes the content of each of the computer generated communications to or from source 14 for keywords and phrases and message characteristics which are identified, counted and recorded. The results of this analysis are forwarded to database and statistical module 18 where the aforementioned identified, counted and recorded words, phrases and message characteristics are stored in the form of a spreadsheet or otherwise assigned to each author being studied regardless of whether or not the author is a receiver or an originator thereof. The database and statistical module 18

assigns the information to specific database categories of information in preparation for analysis by the three analytical modules 20, 22 and 24. The module 20 includes at least one psychological profiling algorithm which provides an indication of a psychological state of the author. The module 22 includes at least one personal and organization keyword algorithm which processes any phrases and/or threatening acts to further identify the psychological state of the author and how the author may react to the identified psychological state. The module 24 includes at least one message characteristic algorithm which analyzes characteristics of at least one computer generated communication (attributes of the communication and not the meaning of informational content thereof) to further identify a psychological state and/or at least one possible action of the author.

[0083] The modules 20, 22 and 24 apply their algorithms to the data stored in the database and statistical module 18 to quantify at least one type of information in each category of information identified by parsing the at least one computer generated communication. The modules 20, 22 and 24 further apply their algorithms to the data contained in the database and statistical module 18 to statistically compare the results of the current computer generated communication to a fully programmable criteria for each of the categories of information produced by each of the modules. The fully programmable criteria may be an average, mean, other calculation or otherwise values representing the past computer generated

communications which are a reference which is compared with values obtained by use of the fully programmable criteria applied to a current computer generated communication. Alternatively, absolute values, which are fully programmable, are used as the reference compared to values obtained by use of the fully programmable criteria applied to the current computer generated communication. The absolute screening criteria are intended to indicate when a sufficient deviation exists from a normal psychological state that a warning or other output communication should be generated immediately based upon only the content of the current computer generated communication. When the difference between the fully programmable reference criteria and the current computer generated communication indicates a psychological state of the author or a change therein to which a responsive action should be taken, reporting and warning generator 26 and output generator 28 generate the programmed output communication. The database and statistical module 18 works in association with a report and warning generator 26 and an output generator 28. The report and warning generator 26 and output generator 28 which generates an output communication when the quantification of at least one type of information for at least one category differs from the programmed reference for the at least one category by at least a set, programmable or calculated criteria (mean, average or other calculation) indicating a psychological state in response to which a responsive action should be taken. The content of the output communication and the at least one category are

programmable to provide operator control over the detection of the actual psychological state or change therein in response to which an action should be taken. The results of the analysis performed by the database and statistical module 18 are sent to the reporting and warning module 26 and then to the output generator 28 when an output communication, in accordance with the programming selected by an operator is required such as, but not limited to, a warning is required to be provided to the user or agent thereof.

[0084] The module 20 containing at least one psychological profiling algorithm measures the psychological and typically the emotional state of the author especially with regard to anger, fear, depression and anxiety. The results produced by the at least one psychological profiling algorithm are sent to the reporting and warning generator 26 and output generator 28 via the database and statistical module 18.

[0085] The module 22 containing at least one personal and organizational keyword algorithm compares the number and type of alert phrases associated with specific acts contained in the current computer generated communication to the reference which may be either an absolute threshold limit to be applied to analysis of that communication or to an average, mean, calculated or otherwise values produced from previous computer generated communications. The results of the at least one personal and organizational keyword algorithm are sent via the database and statistical module 18 to the reporting and warning

generator 26 and to the output generator 28 when an output is necessary.

[0086] The at least one message characteristic algorithm 24 compares the type and number of message characteristic variables in at least one computer generated communication (not the meaning of the content of the message thereof) to the reference which may be either the absolute limit programmed for the current communication or the average, mean, calculated or otherwise values produced from previous communications to determine when an output communication should be generated. The results of the at least one message characteristic algorithm 24 are sent to the report and warning generator 26 and to the output generator 28 via the database and statistical module 18. The report and warning generator 26 and the output generator 28 function to generate an output communication when a difference between the quantification of at least one type of information for at least one category produced by modules 20, 22 and 24 and a reference is detected involving a psychological state of the author to which a responsive action should be taken with content of the output communication and the at least one category being programmable to define a psychological state in response to which an action should be taken and what the action is to be taken in response to the defined psychological state.

[0087] The reporting and warning module 26 performs two analytical functions in addition to its reporting tasks.

First, the reporting and warning module 26 examines a pattern

of results provided by the at least one algorithm of the modules 20, 22 and 24 to determine what type and level of risk, if any, is present as represented by a current computer generated communication. Second, the reporting and warning module 26 compares the results to either the dynamic and/or static programmable criteria involving a psychological state of the author under the control of a user, such as a company or other organization to determine whether the level of risk detected in a current computer generated communication meets warning reporting criteria for which it is desirable to produce a programmed output communication by output generator 28 including where, how and to whom the output communication is to be provided. If the criteria involving a psychological state of the author for reporting a warning are met, the output indicator 28 produces the aforementioned output including the results of the analysis and recommended actions to be taken according to a programmable format selected by the user. recommended actions may and often will include a recommendation for further, more specific analysis of the results produced by the modules 20, 22 and 24 leading to the generation of a warning by a qualified professional, such as an on-call specialist. The on-call specialist may be provided access (not illustrated) to the database and statistical module 18 to conduct further analysis of the data generating the warning and to make further recommendations.

[0088] In examining a pattern of results provided by the modules 20, 22 and 24, the reporting and warning generator 26

executes several threat assessment algorithms. For example, a determination may be made whether the reported changes occurred in only one of the three analytic modules. In such a case, there may be a significant change in the emotional state of an author detected by module 20 (e.g. increased anger) without requiring any report of alert phrases or key phrases associated with a threat of destructive action. In addition, the overall pattern of recipients and other characteristics of the author's messages (frequency, length, time of day sent, errors, etc.) analyzed by module 24 may have remained stable. The user may choose to have data on the results for each module 20, 22 and 24 reported separately and/or may choose to have the results of all three modules synthesized into a threat warning indicator which weighs the importance of any indication of the at least one type of information in any, some, or all, of the three categories of information in at least one computer generated communication. In the above example, the results of the change in emotional state could be reported alone and/or in an overall warning index. The level of warning reported by this index is lower than warnings resulting from increases in alert phrases detected by module 22 or significant alterations in the author's pattern of message characteristics detected by module 24.

[0089] An example of a higher level of warning indication is that the results from significant changes in two or three of the analytical modules 20, 22 and 24 are detected. For example, a significant increase in author anger and fear

(according to change threshold levels which are the references used during determination if a sufficient difference exists to warrant the generation of an output set in consultation with the user) in the module 20 may be accompanied by specific references to attacks detected by module 22 on personnel or assets, veiled threats ("big surprise", "rude awakening", etc. or a desire for revenge which exceed the reference for the at least one criteria. In addition, this result may be accompanied by an increase in the frequency and length of the messages to a specific individual (e.g., the author's supervisor) detected in the module 24 which exceed the reference.

[0090] The warning and reporting generator 26, according to user programmed preference(s), reports significant changes in each module and/or reports the existence of a significantly higher threat index synthesizing these results. In addition, in the case when changes are detected by multiple modules, the reporting and warning generator 26 automatically extracts and reports salient threat data from each category of information. In the example above, this includes information on the type of psychological changes recorded, specific threatening key words or alert phrases recorded and an increase in the frequency and length of messages to the author's supervisor or other recipients containing these modules.

[0091] The module 20 which provides psychological profiling is derived in part from the work of Weintraub as published in 1981, 1986 and 1989 and generally as described

The quantification procedures for the algorithms are in above. accordance with Weintraub's criteria but are applied to applications not discussed by Weintraub. While Weintraub's algorithms are utilized, they are applied in a new manner to a new medium (computer generated communications) with new subjects in the method and computer system of the invention. The use of Weintraub algorithms in a computer implementation generating real time analysis and output communication differs from their use in the prior art regarding: the subjects examined (Weintraub never applied his algorithms to employees or other normal subjects); the medium of communication examined (Weintraub applied his algorithms to speeches and interviews); not to computer generated communications including dynamic profiles (Weintraub constructed only static profiles of political leaders); and use for generating a warning (Weintraub never used his algorithms to produce a warning about the existence of a dangerous psychological state associated with an increased risk of an employee damaging himself, others, or the interests of the employer). Furthermore, the Weintraub algorithms have not been used in combination with key word and message characteristic algorithms in a computer implemented system generating real time analysis and output communication.

[0092] Additionally, the algorithms in module 20 include two new categories of key word phrases which are emphatics and email symbols which are quantified in addition to the categories of Weintraub's algorithm which are quantified.

Emphatics include words written in bold face or italics and

profanity. Specialized email symbols include signs used to express specific emotions, such as smiling or frowning faces. These two categories represent conditions common to email which have not been considered by Weintraub because his work being with different subjects in a different modality.

[0093] The module 22 executes at least one personal and organizational keyword algorithm which analyzes key words and Expressed in connection to an individual or organizational characteristic, policy, or practice, key words provide greater evidence that a potentially dangerous emotional state detected in the at least one psychological profiling algorithm may be connected to an individual or an organization. These key words or alert phrases include the categories of expressions of anger, expressions of grief, threats and accusations. The module 22 quantifies words in these categories to generate a total score of all of the words determined to be within this category which are compared to the reference which may be programmed or determined from an average, mean, other calculation or otherwise from previous computer generated communications to determine if an output communication should be generated.

[0094] Examples of key words and alert phrases without limitation include: anger, e.g. hate, despise or resent, garbage, screwed, unfair, protest, resist, pissed, rage, hostility, etc.; grief, e.g. loss, sad, can't help, remove, take away, forever, never the same, death, separation, move, gone, destroyed, ruined, etc.; threats, e.g. big surprise,

shock, what's coming, quit, hack, fire, you'll regret, take down, get even, sue, lawsuit, publish, punish, kill, hurt, steal, etc.; and accusations, e.g. accuse, punish, set-up, arranged, conspired, planned attack, force out, demote, transfer, undermine, etc. These key words or alert phrases have been found in prior attacks by insiders. They connect an author's negative emotional state to a specific possible action toward an individual and/or organization increasing the predictive capability of the present invention when connected with the other algorithms.

While key word analysis has been used, such as ordered by the Securities and Exchange Commission regarding broker email, key word analysis has not been used with respect to analysis specific to employee attitudes and actions toward individuals or organization's or their interests; the use of key words specifically derived from and tailored to insider violations involving fellow employees and organizational interests; the use of key words collected over time from a single individual rather than a one-shot, static detection strategy that results in a warning from a single key word occurrence; and the use of key words in combination with psychological profiling data and message characteristic indicators in a computer implemented system in order to develop a more specific sensitive, valid and reliable indicator of risk or other situations reflected in computer generated communications to which a responsive action is desirable.

[0096] The at least one message characteristic algorithm in the module 24 analyzes attributes of the communication itself rather than the meaning of the content that provides psychological information. These characteristics or attributes include the number of words (depressed individuals tend to be less productive while individuals have been shown by research to be more productive); time of day (alterations in the time of day an author chooses to communicate can have significance in that depressed or upset individuals tend to develop insomnia and experience variation in their moods according to time of day); writing time or words per minute (concentration and motor speed are extremely sensitive to changes in psychological and cognitive state, as well as the presence of psycho-active agents) (Shaw 1986-1987) with changes in words per minute therefore being a key indicator for depression, anxiety and anger, drug use or other potentially risky changes in an individual; recipient (it is important to determine whether the person to whom the subject is directing the computer generated communication to has changed, the number of recipients has been altered, or if the psychological content of the message varies according to the recipient with this information being vital to locating a source of interpersonal conflicts); spelling and grammatical errors (changes thereof are an excellent indicator of concentration, attention and cognitive integrity, all of which may be affected by stress, illness, drugs or extreme emotional states); words per sentence (abbreviation or expansion in the efficiency of communications as an indicator

of psychological state, especially anger, anxiety and depression); and communications rate (communications per hour and day as an indicator of productivity which can be affected by psychological state). These attributes had been previously measured but have not been applied to a computer implemented system in combination with psychological profiling and key word analysis to produce a warning and provide information regarding characteristics in an employee population. The module 22 quantifies variables in these categories to generate a total score of all of the data determined to be within this category which are compared to the reference which may be a programmed absolute value or determined from an average, mean, other calculation or otherwise from previous computer generated communications to determine if an output communication should be generated.

[0097] Fig. 9 illustrates a second embodiment 100 of a computer system in accordance with the present invention which is also implemented in one or more processors 12. The second embodiment 100 differs in functionality from the first embodiment 10 in that it is primarily, but not necessarily, used for self-monitoring by or of the author of computer generated communications in order to allow the author or user to assess a psychological state reflected in the proposed computer generated author's communications. The output communication is generated when a difference between the quantification of at least one type of information for the at least one category produced by the psychological profiling

algorithm of module 20 and the programmable reference or a reference obtained from an average, mean, other calculation or otherwise of previous communications is detected involving a psychological state of the author to which a responsive action should be taken with the content of the output communication and the at least one category being programmable to define a psychological state in response to which an action should be taken and what the action is to be taken in response to a defined psychological state.

[0098] The embodiment 100 produces graphic or tabular ratings of the contents of a work product scored for emotional tone. Emotional scales for embodiment 100 include ratings of the levels of such emotions as anger or hostility, decisiveness, passivity, self-confidence, complexity, sadness or happiness, etc. After completion of a computer generated communication, the author has the option of engaging the embodiment much in the same way a spell or grammar checker is used to obtain an evaluation thereof and possible corrective action to alter the emotional tone. The default position of the system includes standard scales but the user also has the option to select or eliminate specialized scales by programming that may be of relevance to the target audience or of personal concern.

[0099] After the ratings of the work product are complete, the embodiment 100 produces recommendations for corrections designed to increase or reduce levels of various emotions. For example, a computer generated communication high

on hostility may produce a recommendation to reduce the number of negatives while highlighting their location within the text. A computer generated communication high on indecisiveness may recommend the reduction of the number of qualifiers and retractors also highlighting their location in the text. The author then has the option to re-run the rating system to check for improvement in the desired fully programmable emotional scales.

A typical psychological state to which responsive action should be taken is when the content of a proposed computer generated communication would have a negative effect on a recipient(s). A typical suggested action is suggestions in the output communication of how to lessen the undesired impact of the proposed computer generated communications of the author (e.g. email). The content of the proposed computer generated communication is typically altered to improve the desired impact of the communication. For example, the proposed computer generated output communication is designed to insure that the proposed computer generated communication does not display excessive anger, indecisiveness, rigidity or other characteristics designated by the user as undesirable in the programming of the criteria for determining when a responsive action should be taken. The user may also utilize the embodiment 100 to assess or modify the psychological characteristics presented in a desired direction, such as to increase or decrease a negative psychological state reflected in a proposed email. The embodiment 100 parses and assesses

these characteristics and actively assists the user to alter them through specific recommendations which are fully programmable to provide versatility in use of the embodiment with different personalities and screening different types of communications.

[0101] The same psychological profiling algorithm 22 is used which is used in the embodiment 10 described above in association with Fig. 8. In the embodiment 100, at least one computer generated communication is parsed and analyzed to produce a determination of the author's psychological state. Additionally, hypotheses regarding the author's psychological characteristics reflected in the computer generated communication for the author or user are determined. As the embodiment 100 gathers more data through the analysis of computer generated communications of a user or outside author, such communications may be stored and utilized to improve the validity of assessment of the author through use of additional This allows the embodiment 100 to analyze changes in psychological characteristics of the person involved, which is typically the author of the computer generated communication, but is not limited thereto. The operation of the parser 16, database and statistical module 18 and the module 22 containing at least one psychological profiling algorithm is similar to the embodiment 10, except for its application being designed to provide self-monitoring or monitoring of an individual without the primary beneficiary of the suggested action being an organization to which the author is affiliated.

The module 22 in the embodiment 100 utilizes the analytical algorithms to evaluate the psychological state and characteristics of the author requested by the user. involve analysis of a single communication to see if the quantification of the words of the computer generated communication exceeds a programmable reference set by the user or someone else or a comparison of the quantification of the criteria being investigated in the current communication differs from a reference determined from one or more previous communications of the same author or different authors which are used as a basis to determine if an output communication should be generated. In addition, the psychological measures derived from the current communication may be compared to the statistical values derived from an analysis of a subset of previous authored communications or even all previous authored communications. This capability allows the user to assess changes in an author's psychological state or characteristics In the self-monitoring mode of the embodiment 100, over time. the user evaluates the effects of alterations in the content of their own communications.

[0103] The results of analysis performed by the module 20 are transferred through the database and statistical module 18 to the report generator and editor 30 where results are delivered to the user in a format selected and programmed by the user. In the self-monitoring mode, the user may select indices of preselected psychological characteristics such as hostility, assertiveness, flexibility, passivity, complexity,

etc. The user may then query the system for the actual basis of these judgments and may obtain suggestions for altering these values. For example, if the embodiment 100 generates a scale hostility score of 8 on a scale of 0-10, the user is told the basis for the score, e.g. a relatively high level of negative phrases, such as not, no, never, etc. The user is then offered suggestions for lowering this score (e.g. by reducing the number of negative phrases which the system locates and identifies). After altering the suggested content, the user then may repeat the analysis of the computer generated communication to determine the effect of editing on the emotional or psychological state reflected therein so as to permit variation in the impact of the computer generated communication as measured by the quantification produced by the psychological profiling algorithms in the module 20.

[0104] The embodiment 100 also uses the emphatics and email symbols in module 22 described above with respect to the embodiment 10 of Fig. 8.

[0105] A range of single and composite score interpretations based upon the above-described score interpretations of Weintraub, may be utilized in a determination of the psychological state of the author with the embodiment 10 for applications, such as employee monitoring for follow-up or more in-depth assessments by qualified personnel and with the embodiment 100 to provide more specialized forms of analysis, including self-analysis, that may be selected.

[0106] Another algorithm which is used by the embodiments 10 and 100 to generate the output communications is Psychological Distance as described above. This measure is derived from the work of Mehrabian and Weiner (1966).

[0107] Fig. 10 illustrates a workflow of the processing performed by the at least one processor 12 of the embodiments 10 and 100 of Figs. 8 and 9 which may be utilized. However, it should be understood that the invention is not limited thereto. Workflow begins at 200 with a new document to be analyzed which is a computer generated communication. new document, provided in digital format, is forwarded at 202 to a document management subsystem. Groups of documents are organized at 204 in a database as indicated so that the organization is, without limitation, by author, date, location, recipient and time. The analysis of an individual document begins at 206 where a document stored in the database 204 is selected. The selected document is forwarded at 208 to a rule editor subsystem where the user is provided selectivity of the rule set used to program the operation of the parser 16. rule editor subsystem 208 passes the selected document to language parser 16 which may be in accordance with any wellknown text analyzer to perform the quantification as described above used with respect to the modules 20, 22 and 24.

[0108] The language parser 16 deconstructs the document to identify categories of information therein as described above for each of the categories of information analyzed by the modules 20, 22 and 24. The language parser 16 passes the

deconstructed document to an analysis engine 212 to apply the selected rule set and to perform the programmed scoring calculations (quantifications) involving each of the identified categories of information to quantify at least one type of information in each category which are numerically scored. results of processing of the analysis engine 212 are passed to the scoring database 214 where the individual scores are saved and summarized, such as producing the mean, average, etc. of all past computer generated communications used as the reference for each category so as to facilitate comparison to a current computer generated communication. The results of the scoring database 214 are passed to the reporting and warning generator 26 and output generator 28 or to report generator and editor 30 which each generate reports and communications regarding a responsive action which should be taken. Optionally, a professional, such as an analyst, is provided at 218 with the output from the reporting and warning system 26 and output generator 28 or the report generator and editor 30 to permit comments and notes of the analyst to be stored so as to provide responsive action to the results of the reports. [0109]

## A Case Example

[0110] This case below illustrates operation of the invention, including how the output communication appears and is applied. At the outset, emails or other computerized communications are scanned for the selected words and values utilized in the three categories 20, 22 and 24 of algorithms—

psychological profiling, key words and message characteristics as described above. These values are preferably assembled on a single spreadsheet for each email produced by a subject. As additional emails are collected, an additional spreadsheet is constructed containing mean scores and other values for all collected emails for a subject. The analytical algorithms are then applied to the data in the spreadsheets to construct critical scores.

[0111] For some of the more advanced psychological profiling variables it is often desirable to apply a correction factor that accounts for the difference in the number of words per computer generated communication. For example, if there is interest in determining whether a subject's error rate is changing as a function of decline in concentration and attention, it is often useful to score typing or grammatical errors per 1000 words. This correction factor is also useful when two or more different authors are being compared or an author is being compared to others within the work or peer group. However, in most comparisons of an individual over time, the number of words produced, per se, is an important indicator of a subject's psychological state and is not corrected for.

[0112] The values in Table A below are taken from actual emails between a computer crime perpetrator and his supervisor which are the basis for Figs. 2-7. In this example, the invention draws from the message characteristics category to select only messages from the criminal to his supervisor.

Table A contains two sets of actual scores that the system selects from its spreadsheets for an author to assess levels of anger--number of negative phrases, evaluators, and alert phrases as a first score and the number of words per email and the frequency of email messages to a selected recipient. As determined, typically in collaboration with the user, scores for other psychological characteristics may also be assessed by selectively drawing on the values in the spreadsheet from which these scores are constructed. The first column contains the mean values for six previous emails collected by the investigator three months prior to the criminal attack. The second column contains the same selected scores for an email collected on April 10<sup>th</sup> when the criminal's relationship with his supervisor began to deteriorate and he became noticeably disgruntled.

[0113] This example is illustrative of the most common analytical task to be performed by the invention—detecting and assessing on a real—time basis the extent of any changes in the subject's psychological state from these psycholinguistic values followed by a computer generated output providing a course of action to permit a responsive action to be taken to head off later problems or potential risks. The threshold reference for signaling the existence of such changes may be determined in consultation with the user, such as a customer, and is fully programmable. Statistical values, percentage increases or target values derived from actual case studies such as that below may be utilized.

[0114] In Table A it is clear that the increases contained in the April  $10^{\rm th}$  email represent about double the previous mean values.

[0115]

TABLE A

Table A. Example Scores Generating a System Warning

Mean Scores for Previous Emails Score for April 10 Email

## Negatives 7 17 **Evaluators** 18 35 Alert Phrases 0 7 Number of Words 270 560 Messages per week 1 6 To Target

This data leaves little doubt of the importance of the change in the criminal's psychological (emotional) state.

[0116] In this case, the invention produces a warning output communication containing three types of information.

First, a general warning is issued identifying that there has been a significant change in the scores of the author. This change is then characterized as an increase in the psychological state of anger. Second, the user is offered the option of further inquiry to break the general anger warning down into its component parts. In this case, the data in Table A are reviewed along with a textual description of its meaning and interpretation.

[0117] An example of a textual description is as follows:

The warning you have received was based on the following information. Mr. Smith's email message to his supervisor, Ms. Brown of April 10<sup>th</sup> contained an increase from his baseline in several measures associated with anger. There was an increase of 240% in negative phrases such as "no, not, never, etc." which are associated with general negativity and opposition. There was an increase of 94% in his use of evaluators—phrases that make strong judgements about right or wrong or other personal values. An

increase in evaluators is often associated with strong feelings about a subject and indicative of increased rigidness. In addition, there was an increase of 107% in the number of words in this email. Increases in number of words per email in this context may indicate emotional arousal. The number of emails Mr. Smith sends to his supervisor, Ms. Brown, also increased by 500% indicating an unusual increase in his attention to her within the last week. Finally, Mr. Smith's email to Ms. Brown contained the following seven alert phrases: "big surprise, quit, fire, garbage, screw-up, relieve me of my duties, and damage."

- [0118] Second, the user is given the option of isolating the specific words and phrases that generated these warnings. In addition, the original emails may be retrieved from the database and statistical module 18.
- [0119] Third, the invention also generates options and recommendations for the user, designed for the organization of the user. These options and recommendations are fully programmable.
- [0120] Table B below illustrates some of the possible types of options and recommendation output(s) that may be programmed in a warning output communication. These may be issued individually or in combination. That is there may be circumstances where more than one output applies.

[0121]

## Table B. Examples of Fully Programmable Option and Recommendation Output

[0122] 1. Advise security, law enforcement and legal counsel of concerns immediately. This output is generated by psychological profiling variables indicative of the possible presence of anger and/or disorganization, key words indicating

the risk of violence and message characteristics indicating a possible target for this action.

- [0123] 2. Notify a medical/psychological professional or employee assistance program of our concern about the author. This output is generated by psychological profiling variables indicating the possible presence of psychopathology, including depression, cognitive or emotional instability or other problems, and key words and message characteristics indicating behaviors accompanying this state (suicidal ideas, a marked decrease in message frequency, an increase in error rates, decreases in typing speed indicating difficulties with concentration and attention, etc.)
- [0124] 3. Query the author's supervisor regarding the author's recent behavior. This output communication is generated when signs of change in psychological profiling variables and message characteristics indicative of psychological difficulties not approaching major psychopathology and keywords that do not indicate major immediate risks of harm to the employee or others are detected.
- [0125] 4. Notify a professional profiling analyst of the electronic generated communications of concern about the employee and requests further analysis or assistance. This output communication is generated if the user desires more advanced analysis of the employee's communication and advice on management of the employee. This output communication may be generated when concerns regarding espionage, sabotage,

intellectual property violations, deception or other potential violations are suspected.

[0126] This analytical process is repeated many times per email depending upon the programmable psychological changes targeted by the user to be monitored and to which corrective action may be desirable. As described above, possible programmable psychological target changes, in addition to anger include, without limitation, anxiety or depression. Alert phrases may also be designed to target these psychological states as well as words associated with specific threats.

[0127] In addition to detecting and analyzing changes in an author, the system can also be utilized to create warnings when values on key variables reach or exceed specific threshold reference levels, independent of any changes. These may include psychological profiling values, key words or alert phrases or message characteristics. These values are typically derived in collaboration with the user and are tailored to the specific work environment which are then programmed into the operation of the system. They may also be based on parameters derived from past episodes of computer or other violations.

[0128] For example, below is a portion of the email from the computer crime perpetrator which is the basis for Figs. 2-7 cited above. Table C gives examples from each of the three categories of values which could be used to trigger an warning based on the occurrence of a single communication.

[0129]

"Until you fire me or I quit, I have to take orders from you...Unless he is a trained expert, I won't give him

access...If you order me to give him root access, then you have to permanently relieve me of my duties on that machine. I won't be garbage cleaner if someone screws up.... I won't compromise on that."

[0130]

## Table C. Examples of Single Message Warning Values <u>Psychological Profiling Variables</u>

Negatives per words .03

Me per words .02

Evaluators per words .06

<u>Alert Phrases</u> fire, quit, garbage, root access

Message Characteristics

Message length 550 words

number of negatives and evaluators in this excerpt reflecting anger and value judgements, respectively. The normal values of negatives and evaluators vary by subject group but are typically lower by a factor of 50-100%. In addition, on average individuals produce only one "me" per 1,000 words.

"Me" can only be used in a passive position in a sentence, indicating that the author is the recipient of action from the environment. High rates of "me" are often associated with the feelings of victimization perpetrators express prior to their acts. Finally, the length of an average email can vary from location to location and is best established for each customer. However, the average email length is approximately 250 words. A message of twice that length can indicate expansiveness

characteristic of anger and could also serve as a warning indicator. While the above examples are included for illustrative purposes of an application of the invention, specific constellations of values are typically constructed to serve as warning indicators from a much larger pool of available variables in accordance with the invention. The programming of the modules of the embodiments used in the practice of the invention may be in accordance with any known technological and programming language.

[0132] While the present invention has been described in terms of the preferred embodiments, it should be understood that numerous modifications may be made thereto. It is intended that all such modifications fall within the scope of the appended claims.